

Financing Small and Medium Enterprises

About the program:

The SME sector is a very important part of the Indian economy. This program is meant to meet the growing demand for executives who understand the special requirements of this segment of the economy. In addition to appreciating the support being provided by the government for the development of this sector, the program will equip the participants with necessary techniques for meeting the credit needs of this sector.

Objectives:

This program has been designed mainly for working professionals in order to:

-) To be able to undertake financial analysis of firms in this segment
-) To be able to assess the short-term as well as long-term financing requirements of SME firms

Content:

-) Overview of the SME sector
-) Institutional Support
-) Credit Rating of Firms
-) Working Capital Assessment
-) Project Appraisal and Financing

Methodology:

-) Lectures and discussions
-) Presentations
-) Case Studies

Who may attend?

-) Junior and middle level professionals working in the SME segment
-) Junior and middle level executives working in banks and financial institutions who deal with firms in this segment

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Expected outcome:

The course has been designed specifically for junior and middle level executives. Upon completion of the course, the participants can look forward to the following learnings:

-) Special schemes supported by the government targeting firms in this segment
-) Credit rating methods
-) Assessing working capital requirements
-) Assessing term loan requirements
-) Stressed asset management

Resource Person:

Professor Abhijit Roy, with over 20 years of rich experience with SBI, will be the main resource person. Professor Roy has also been an advisor to an international bank and has teaching experience at leading management institutions for over a decade.

Venue: FIIB Campus, New Delhi

Registration Details:

For details regarding registration process and other queries please contact our MDP cell at:

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